

Need answers to your Camp Card questions? Please review some frequently asked questions below:

**1. The Camp Card is \$10.00. What is the break down on where the money goes?**

The commission is 50% if closed out by June Roundtables or by June 7th. Your unit retains \$5.00 per card sold. The other \$5.00 per card is turned in to the council via Roundtable, mail, or visiting the Council Service Center. The council pays to produce the cards, securing of offers and the associated risk of unsold cards.

**2. One of the Scouts said he lost the cards? What do we do?**

Due to the production costs of the cards and securing the vendors, we need to assume that the cards are used or sold. We only collect \$5.00 per card that is considered lost. Please collect the \$5.00 from the family.

**3. Are there any prizes or patches?**

Our goal is to keep this sale simple. We want to maximize the return to the unit and the council. If desired, you can establish an incentive in your unit. The card is designed to help offset camp fees for the Scouts and that takes actual cash.

**4. Can I sell in front of stores?**

If there is a store you are interested in selling at, please contact that store directly. When you approach the store, please work with the manager and respect their answer. Many will say yes. Some may indicate that the property does not permit sales.

**5. Can my family buy \$100 worth (or 10 cards) and use the coupons?**

Yes, as a family, you can buy the cards for your own use and use the coupons. Your family can recoup the cost of the cards in just a few visits.

**6. Can another youth group sell these cards? Or only Scouts?**

These cards can be sold by any group that is officially chartered by the BSA or an Explorer Post. Other groups cannot sell them, and we will not issue the cards to them.

**7. How do we get more cards? They are selling fast.**

Please contact [veronique.saxton@scouting.org](mailto:veronique.saxton@scouting.org) to request more cards. You will be asked to turn in the funds associated with your initial order to pick up more. The reason for this is the success of the sale comes down to available inventory and motivated sellers. For example, if Camp Cards are locked up in someone's trunk and turned in later, no one benefits. Additional cards can be relayed through your district executive or picked up directly at the Council Service Center.

**8. Can adults sell the cards too?**

Yes, please help your Scouts by selling the cards at work, school, and/or your place of worship. Each friend should see the value in the \$10 Camp Card and getting their \$10 right back. Encourage them to buy multiples. The cards are good all year.

**9. Can we wear uniforms to sell Camp Cards?**

Yes, since it is a council level money earning project, you are permitted to wear the BSA uniform. Popcorn and Camp Cards are the only council level approved money earning projects. All other projects must have approval to wear the uniform.

**10. For the \$5.00 that is retained as a unit commission, where does that go?**

It is essential that the unit committee establish how camp fees will be offset by the sale of Camp Cards. Most groups use it to lower everyone's cost by paying a portion of fees. The front of the card indicates that the overall Scout unit benefits, not just one person. This \$5.00 does not have to be used for camp but can be used for anything Scouting related.

**11. Can we sell the card for a different amount?**

The front of the card says "Only \$10," so your customers may lose confidence in you and the product. Please do not discount the card or sell it for above the asking price. The price point has been proven in other nationwide sales to be on target with the discounts offered.

**12. Who are the participating vendors and what deals are they offering?**

Single Use Offers in 2018 are Pizza Hut (buy any large regular-priced pizza, get a medium one topping free) and Sherwin Williams (\$10 off your purchase of \$50 or more).

Each card also has a code to register online for a year membership with the Entertainment Promotion Network. This gives access to thousands of local merchants with savings up to 50%. The site can be accessed through a computer or using the SaversGuide app on a smartphone. Offers are populated based on zip code so new offers will appear wherever you are.

***For a demo of the local offers available, please visit [bsademo.saversguide.com](http://bsademo.saversguide.com) and change to your current location.***